

# **NYCR** Highlights



## New York City REIT improved portfolio occupancy to approximately 95%



- ✓ Increased portfolio occupancy from 89.8% to 94.7% year-over-year
- √ 9 Times Square lease-up has been extremely successful with occupancy materially increasing from 74.4% in Q2 2018 to 92.3% in Q2 2019
  - Includes commencement of LW Hospitality, Control Point Associates and Knotel
- On April 26, 2019, New York City REIT entered into a 5-year term loan with Capital One for \$55 million with an attractive fixed interest rate of 3.7%
- Subsequent to June 30, 2019, the Company acquired a fee-simple interest in three retail condominium units located at 196 Orchard Street in Manhattan for an aggregate contract sale price of approximately \$89 million, excluding acquisition related costs
  - Retail condominium units consist of approximately 60,000 rentable square feet and are currently 100% leased to three high quality tenants
  - All three tenants are subject to rent escalators and have a weighted average remaining lease term of 13 years

# Q2 2019 Leasing Activity



Property	Rentable SF	6/30/2018 Occupancy	6/30/2019 Occupancy	Occupied SF Increase / (Decrease)	Increased Occupancy
123 William Street	543k SF	95%	98%	16k SF	<b>✓</b>
1140 Avenue of the Americas	242k SF	89%	91%	6k SF	<b>✓</b>
9 Times Square	167k SF	74%	92%	30k SF	<b>√</b>
Other Properties (3 Properties)	133k SF	91%	91%	-	-
8713 5 <sup>th</sup> Avenue <sup>(1)</sup> (2018 Acquisition)	18k SF	N/A	100%	18k SF	N/A
NYCR Portfolio	1.1 million SF	90%	95%	70k SF	<b>✓</b>

<sup>2018</sup> Occupancy does not include 8713 5th Avenue which was purchased in October 2018. This asset is 100% occupied as of 6/30/2019 and has 17.5k SF.

## **Key Initiatives**



### **NYCR Continues to Execute its Investment Strategy**

- NYCR's management team continues to focus on its strategic objectives:
  - Emphasis on leasing activity, including both new leases and renewal activity to drive occupancy
  - Maintain an efficient capital structure
  - Pursue selective acquisitions in New York City
  - Position the Company for a liquidity event or sale
- Improved occupancy at NYCR's three largest properties compared to Second Quarter 2018:
  - 123 William Street Increased from 95% to 98%
  - 1140 Avenue of the Americas Increased from 89% to 91%
  - 9 Times Square Increased from 74% to 92%
- Net leverage remains low at 33%<sup>(1)</sup> providing room for potential portfolio growth



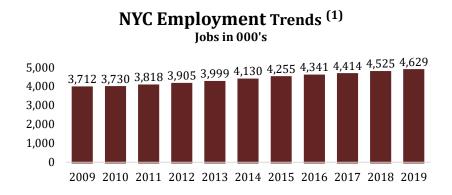


<sup>1)</sup> We define net leverage as total mortgage notes payable, gross less cash and cash equivalents divided by total real estate investments at cost as of June 30, 2019. Subsequent to June 30, 2019, we increased our borrowings by an additional \$51.0 million in connection with the acquisition of a property for an \$88.8 million purchase price, and we do not currently anticipate incurring additional indebtedness secured by our existing properties.

# New York City Market Trends

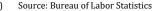


# NYCR continues to be bullish on the long-term fundamentals in the New York City real estate market, particularly in the Manhattan office market



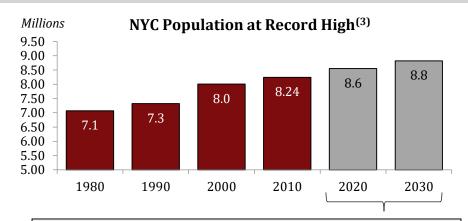
NYC employment is currently at a historical ten-year high





Source: Cushman & Wakefield Research, Marketbeat Manhattan Office Q2 2019

Source: New York City Department of City Planning



NYC population is forecasted to reach 8.8mm people in 2030

#### Manhattan Overall Net Absorption/Asking Rents<sup>(2)</sup>



## Portfolio Overview (as of June 30, 2019)



# NYCR's portfolio of \$777 million of real estate investments at cost is distributed across seven mixed-use office and retail condominium buildings located in New York City

- Seven properties consisting of 1.1 million square feet<sup>(1)</sup>
- Portfolio occupancy of 94.7%<sup>(1)</sup>
- Weighted average remaining lease term of 6 years<sup>(2)</sup>

#### Real Estate Investment Summary

(\$ amounts in thousands)

Portfolio	Acquisition Date	Number of Properties	Rentable Square Feet <sup>(1)</sup>	Occupancy (1)	Remaining Lease Term <sup>(2)</sup>	Debt <sup>(3)</sup>
Unencumbered Assets						
421 W 54th Street - Hit Factory	Jun. 2014	1	12,327	0%	0	
Unencumbered Sub-total		1	12,327	0%	0	
Encumbered Assets						
400 E 67th Street - Laurel	Sept. 2014	1	58,750	100%	7	\$44,610
200 Riverside Boulevard - ICON	Sept. 2014	1	61,475	100%	8	\$5,390
9 Times Square <sup>(4)</sup>	Nov. 2014	1	167,390	92%	8	\$55,000
123 William Street	Mar. 2015	1	542,676	98%	7	\$140,000
1140 Avenue of the Americas	Jun. 2016	1	242,466	91%	4	\$99,000
8713 Fifth Avenue	Oct. 2018	<u>1</u>	17,500	100%	<u>6</u>	\$10,000
Encumbered Sub-total		6	1,090,257	96%	6	\$354,000
Portfolio Totals		7	1,102,584	94.7%	6.1	\$354,000

- 1) Data as of 6/30/2019.
- Remaining lease term in years as of 6/30/2019, calculated on a weighted-average basis.
- Mortgage notes payable, gross as of 6/30/2019.
- In April 2019, NYCR entered into a term loan agreement with Capital One for a \$55.0 million loan secured by, among other things, a mortgage lien on the previously unencumbered 9 Times Square property.



Note: Map shows seven properties located in Manhattan including one property acquired subsequent to June 30, 2019. Medical office building in Brooklyn not pictured.

# Balance Sheet and Distribution Update



### NYCR maintains a conservative balance sheet with net leverage of 33%<sup>(2)</sup>

\$ amounts in 000's

\$ amounts in ood s		
Consolidated Balance Sheets	Q2 2019	Q1 2019
Total Real Estate Investments (at Cost)	\$777,373	\$773,779
Cash	93,876	48,574
Other Assets (1)	(3,952)	(16)
Total Assets	\$867,297	\$822,337
Mortgage Note Payable, net of deferred financing costs	\$344,517	\$291,875
Other Liabilities	90,801	91,415
Total Liabilities	435,318	383,290
Total Stockholders' Equity	431,979	439,047
Total Liabilities & Equity	\$867,297	\$822,337

#### **Distribution Update**

As previously discussed, NYCR continues to experience progress of our previously announced leasing initiatives which were funded, in part, by the suspension of the monthly distribution. The benefits are highlighted below and NYCR expects to realize additional cash inflows in the future:

- \$0.6 million increase in Cash NOI<sup>(3)</sup> to \$7.3 million year-over-year
- 6.7% increase in occupancy year-over-year, including 5 leases that have commenced but have not started paying rent
- As additional rent commences under the new leases from the free rent burn-off, our board of directors will continue to evaluate the resumption of distributions

Property	Outstanding Loan Amount as of 6/30/2019	Fixed <sup>(4)</sup> / Floating	Effective Interest Rate	Maturity
123 William Street	\$140,000	Fixed	4.7%	March 2027
1140 Avenue of the Americas	99,000	Fixed	4.1%	July 2026
9 Times Square	55,000	Fixed	3.7%	April 2024
Laurel Condo / ICON Garage	50,000	Fixed	4.6%	May 2028
8713 Fifth Avenue	10,000	Fixed	5.0%	November 2028
Less: deferred financing costs, net	(9,483)			
Total / Wtd. Average	\$344,517		4.4%	

<sup>1)</sup> Other Assets includes accumulated depreciation partially offset by, among other items, restricted cash as of 6/30/2019 in the amount of \$6.29M.

<sup>2)</sup> We define net leverage as total mortgage notes payable, gross less cash and cash equivalents divided by total real estate investments at cost as of 6/30/2019. Subsequent to June 30, 2019, we increased our borrowings by an additional \$51.0 million in connection with the acquisition of a property for an \$88.8 million purchase price, and we do not currently anticipate incurring additional indebtedness secured by our existing properties.

<sup>3)</sup> NOI, or net operating income, is a non-GAAP measure. See page 10 of this presentation for a detailed reconciliation schedule of NOI.

Fixed as a result of the Company having entered into a "pay-fixed" interest rate swap agreement, which is included in derivatives, at fair value on the consolidated balance sheet as of June 30, 2019

## Management Team





Michael Weil Chief Executive Officer, President and Chairman of the Board of Directors

- Founding partner of AR Global
- Previously served as Senior VP of sales and leasing for American Financial Realty Trust (AFRT)
- Served as president of the Board of Directors of the Real Estate Investment Securities Association (REISA)



Katie Kurtz Chief Financial Officer and Treasurer

- Previously served as chief accounting officer at Carlyle GMS Finance, Inc., The Carlyle Group's business development company, Director of Finance and Controller for New Mountain Finance Corporation, and Controller at Solar Capital Ltd
- Ms. Kurtz began her career at PricewaterhouseCoopers, LLP
- Ms. Kurtz is a certified public accountant in New York State



Zachary Pomerantz
Senior Vice President of Asset Management

- Former Asset Manager for New York REIT, a nearly two million square foot portfolio of New York City properties
- Previously worked at ProMed Properties, Swig Equities, Tishman Speyer and Mall Properties

## **Supplemental Information**



**On March 13, 2019,** the Company filed an amendment to its charter changing its name from American Realty Capital New York City REIT, Inc. to New York City REIT, Inc.

**On April 26, 2019**, the Company, entered into a term loan agreement with Capital One, National Association, as administrative agent, and the other lenders party thereto for a \$55.0 million loan with an interest rate fixed at 3.6725% by a swap agreement. The loan has a maturity date of April 26, 2024, and requires monthly interest-only payments, with the principal balance due on the maturity date. The loan is secured by, among other things, a mortgage lien on the Company's previously unencumbered 9 Times Square property.

**Subsequent to June 30, 2019,** the Company acquired a fee-simple interest in three condominium units located at 196 Orchard Street in Manhattan for an aggregate contract sale price of approximately \$88.8 million, excluding acquisition related costs. The Company funded \$51.0 million of the purchase price with proceeds from a loan and funded the remaining \$37.8 million of the purchase price from cash on hand, including a portion of the proceeds from the April 2019 loan described above.

## Reconciliation of Non-GAAP Metrics: NOI



### Net Operating Income (NOI) Reconciliation Schedule

(in thousands)	Three Months Ended June 30, 2019		Three Months Ended June 30, 2018	
Net Loss (in accordance with GAAP)	\$	(5,827)	\$	(6,529)
Other income		(311)		(64)
General & Administrative		1,862		2,540
Asset and property management fees to related parties		1,872		1,618
Acquisition & Transaction Related		18		1
Depreciation & Amortization		7,553		7,562
Interest Expense		4,069		3,380
Gain on sale of investment securities		-		-
Accretion of below- and amortization of above-market lease liabilities and assets, net		(426)		(463)
Straight-line rent (revenue as a lessor)		(1,529)		(929)
Straight-line ground rent (expense as lessee)		27		27
Cash NOI	\$	7,308		\$7,143

## **Important Information**



#### **Risk Factors**

For a discussion of the risks which should be considered in connection with our company, see the section entitled "Item 1A. Risk Factors" in New York City REIT, Inc.'s (the "Company" or "NYCR") Annual Report on Form 10-K filed with the U.S. Securities and Exchange Commission ("SEC") on March 15, 2019.

#### **Forward-Looking Statements**

This presentation may contain forward-looking statements. These forward-looking statements involve substantial risks and uncertainties. Actual results or events could differ materially from the plans, intentions and expectations disclosed in the forward-looking statements the Company makes. You can identify forward-looking statements by the use of forward looking terminology such as "believes," "expects," "may," "will," "would," "could," "should," "seeks," "intends," "plans," "projects," "estimates," "anticipates," "predicts," or "potential" or the negative of these words and phrases or similar words or phrases.

Please review the end of this presentation and the Company's Annual Report on Form 10-K and Quarterly Reports on Form 10-Q for a more complete list of risk factors, as well as a discussion of forward-looking statements.

## **Risk Factors**



There are risks associated with an investment in our Company. The following is a summary of some of these risks. For a discussion of the risks which should be considered in connection with our Company, see the section entitled "Item 1A. Risk Factors" in the Company's Annual Report on Form 10-K filed with the SEC on March 15, 2019.

- All of our executive officers are also officers, managers or holders of a direct or indirect controlling interest in our advisor, New York City
  Advisors, LLC (our "Advisor") and other entities affiliated with AR Global Investments, LLC (the successor business to AR Capital, LLC, "AR
  Global"); as a result, our executive officers, our Advisor and its affiliates face conflicts of interest, including significant conflicts created by our
  Advisor's compensation arrangements with us and other investor entities advised by AR Global affiliates, and conflicts in allocating time
  among these entities and us, which could negatively impact our operating results;
- We depend on tenants for our revenue and, accordingly, our revenue is dependent upon the success and economic viability of our tenants;
- We may not be able to achieve our rental rate objectives on new and renewal leases and our expenses could be greater, which may impact operations;
- Effective March 1, 2018, we ceased paying distributions. There can be no assurance we will be able to resume paying distributions at our previous level or at all;
- Our properties may be adversely affected by economic cycles and risks inherent to the New York metropolitan statistical area ("MSA"), especially New York City;
- We are obligated to pay fees, which may be substantial, to our Advisor and its affiliates;
- We may fail to continue to qualify to be treated as a real estate investment trust for United States federal income tax purposes ("REIT");
- Because investment opportunities that are suitable for us may also be suitable for other AR Global-advised programs or investors, our Advisor and its affiliates may face conflicts of interest relating to the purchase of properties and other investments and such conflicts may not be resolved in our favor, meaning that we could invest in less attractive assets, which could reduce the investment return to our stockholders;
- · No public market currently exists, or may ever exist, for shares of our common stock and our shares are, and may continue to be, illiquid;
- Our stockholders are limited in their ability to sell their shares pursuant to our share repurchase program (the "SRP") which is currently suspended and may have to hold their shares for an indefinite period of time;
- If we and our Advisor are unable to find suitable investments, then we may not be able to achieve our investment objectives, or resume paying distributions; and
- As of June 30, 2019, we owned only seven properties and therefore have limited diversification.

